Leading software company recently used BCM One & CloudGenix to deploy a managed SD WAN Solution across 60 sites worldwide.

Challenge

Our software client was faced with the high cost of running and managing dual MPLS networks with various connectivity carriers between North America, South America, Europe, Asia Pacific and Africa.   Managing multiple service providers across the globe, plus the provisioning, repairing and billing processes became time consuming and burdensome. Furthermore, their network infrastructure was not configured correctly to support the large file sharing of architecture designs and CAD drawings that was part of their everyday business between customers, partners and employees. They were experiencing major latency issues which effected productivity.

Solution

A lower cost solution for WAN connectivity across 60 sites worldwide via our managed SD WAN solution including managed security and proactive network monitoring and management allowing visibility into the network all the way up to the application layer.   Our solution provided cost-efficient, optimized bandwidth across worldwide sites all bundled into a managed SD WAN solution – all managed by BCM One. This allowed our clients' networking staff to focus on more revenue generating projects while the BCM One networking team proactively manages and monitors their network infrastructure via our Network Operations Center 24x7x365.

Result

› Savings of over $167,000 per year/over $500,000 over 3 years by replacing MPLS witha managed SD WAN solution

› Designed and deployed a cost-efficient SD WAN infrastructure customized to meetbusiness and technology needs for a business that heavily relies on large file sharing

› High bandwidth connectivity across all sites worldwide with managed security forreliable transfers of files and data between customers, partners and employees –diminishing previous latency issues

› A healthy network and application infrastructure due to integrating BCM One'sVitalView software into our SD WAN solution -- offering network and applicationvisibility with proactive monitoring and management

› Established specific application polices across multiple secure paths across the globewith the ability to scale the network to the clients' specific technology needs.

› Minimized management requirements of internal IT staff; freed up resources to focuson more IT priorities

› A single reliable company to manage the provisioning, repair and billing for your WANenvironment with one bill and one company to contact instead of multiple carriers andproviders.

Client:

› Software company

Number of sites:

› 60 sites Worldwide

Solution:

› SD-WAN